

# BRAUN NORTHWEST inc.

150 North Star Drive / PO Box 1204 / Chehalis, WA 98532 / 360.748.0195 / 800.245.6303 / fax 360.748.0256

## DEMONSTRATOR PROPOSAL

SEPTEMBER 28<sup>th</sup>, 2020

TUBAC FIRE DISTRICT  
ATTN: GENARO RIVERA, ASSISTANT FIRE CHIEF  
P.O. BOX 2881  
TUBAC, AZ 85646  
[grivera@tubacfire.org](mailto:grivera@tubacfire.org)

RE: ONE (1) 2019 NORTH STAR 147-1 AMBULANCE DEMONSTRATOR #3053-1

BRAUN NORTHWEST IS PLEASED TO OFFER THE FOLLOWING PROPOSAL:

ONE (1) 2019 NORTH STAR 147-1 AMBULANCE DEMONSTRATOR #3053-1 ON A 2019 FORD F350 4X4 AMBULANCE PREP DIESEL CHASSIS PER ENCLOSED SPECIFICATIONS DATED 04/20/2020 AND DRAWINGS DATED 04/10/2020.

BASE PRICE FOR DEMO #3053-1.....\$151,245.00  
DEMO DISCOUNT BASED UPON APPROX. 1,080 MILES.....DEDUCT <\$540.00>  
TOTAL F.O.B. CHEHALIS, WA ..... \$150,705.00  
Sales tax not included

F.O.B.: CHEHALIS, WASHINGTON

DELIVERY: APPROXIMATELY 30-60 DAYS ARO.

TERMS: NINETY PERCENT (90%) PAYMENT DUE UPON RECEIPT OF VEHICLE.  
BALANCE DUE IN THIRTY (30) DAYS.

NOTE: VEHICLE OFFERED ON A FIRST COME FIRST SERVED BASIS AND IS BEING OFFERED TO OTHER AGENCIES. MILEAGE ACCRUING.

*Braun Northwest, Inc. is a Washington dealer (0991-A) with insurance information available upon request.*

*(Note: This bid is contingent on use of customer's Government Ford Fleet Identification Number.) Failure to secure a FIN will increase the price by the amount of the GPC chassis discount.*

Respectfully Submitted by:  
BRAUN NORTHWEST, INC.

  
\_\_\_\_\_  
Tami McCallum, V.P. Sales

Date: 9/28/2020

We agree to accept the above proposal:  
TUBAC FIRE DISTRICT

\_\_\_\_\_  
Signature Date

\_\_\_\_\_  
Printed Name Title



EMERGENCY VEHICLES

TM  
cc RG  
Enclosures: options, specifications, drawings

[www.braunnw.com](http://www.braunnw.com)